



Buyers Are Liars & Sellers Are Too!: The Truth About Buying or Selling Your Home

Richard Courtney

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Uncover the most common lies in real estate -- what you "really" need to know before you buy or sell a home

Buying or selling your home is a daunting task. Let's face it: you're making the largest purchase or largest sale of your life. Along with all that emotion and risk -- and dealing with agents, banks, movers, and wrapping up your current living situation -- you have to sort through all the industry lingo and half-truths that go along with any major investment. "Buyers Are Liars & Sellers Are Too!" translates the most common lies in real estate so readers know what is really being said as they negotiate buying or selling a home. Courtney provides proven money-saving and stress-reducing information, teaching readers how to hurdle all the obstacles that can arise. His tips, tools, and techniques instruct buyers and sellers on how to get the most out of their agents, make educated choices, and realize richer gains on both sides of the transaction.

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From reader reviews:

Juan Reynolds:

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April Harry:

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