



Contextual Coaching

Susan Marie Nash

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Contextual Coaching represents a coaching methodology whereby the Coach adapts the style of the coaching conversation to the Performance Level of the Coachee in order to improve learning, motivation, and ultimately business results. It is a dynamic interactive process that integrates core coaching skills, the Coachee's level of ability in a certain task or context, and different styles of coaching conversation, as described by the Berens' Interaction Styles framework. The audience for this approach is internal managers, mentors and external coaches.

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