



# No Nonsense Real Estate: What Everyone Should Know Before Buying or Selling a Home

*Alex Goldstein*

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**No Nonsense Real Estate: What Everyone Should Know Before Buying or Selling a Home** Alex Goldstein

**"This is a very thorough review of what the intelligent homebuyer needs to know... straight from an experienced pro that has seen millions of dollars exchange hands at the closing table."**

**- Peter Voogd, #1 International Bestselling Author of 6 Months to 6 Figures**

There are countless real estate books on the market today, so why read this one? What sets it apart from all the others out there?

Bestselling Author, Alex Goldstein, brings a unique perspective that many others do not. As a successful realtor and investor, Alex has been on both sides of a real estate transaction, so he knows what strategies and techniques will lead to a successful deal, and which ones should be avoided at all costs. That's why he chose the name, *"No Nonsense Real Estate,"* for his third book.

Goldstein offers practical, proven home buying techniques, free of fluff or confusing jargon.

This book is for anyone who is getting ready to buy or sell a home and wants to be as informed as possible as they get ready to begin the process so there are no surprises – whether they will be working with a realtor or doing it on their own.

## **9 REASONS TO READ THIS BOOK NOW:**

- 1. AGENT** - Go through the pros and cons of working with a real estate agent, and the two ways that they can add the most value,
- 2. ECONOMICS** - You'll understand the fundamental economics of the housing market in the simplest terms possible
- 3. INVESTING** - Avoid the top five mistakes (almost) all new real estate investors make
- 4. NEGOTIATIONS** - Five critical elements of a successful negotiation
- 5. FINANCING** - Possible financing options, from traditional loans to seller financing
- 6. SELLING** - Seven secrets that make selling a home as painless as possible

**7. BUYING** - Demystifying contracts and closing costs takes the fear out of the process

**8. CLOSING** - Walk through eight steps involved in a real estate transaction closing

**9. PRACTICAL** - Learn how all the different parts come together in a real life case study

You also receive **three free gifts**. Goldstein has put together a special document answering the most popular questions every buyer, seller or investor has during a real estate transaction. You also get special access to an easy-to-understand glossary of the most popular real estate jargon. Last but not least, every reader is access to a free video training that will teach you how to choose the best home for your family. The free training is available at:

**<http://Bonus.NoNonsenseBook.com>**

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