



Seven Keys to Coaching Power: An Application Handbook for Leaders on the Front Line

Stella Louise Cowan

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Become a Hall of Fame coaching success Seven Keys for Coaching Power An Application Handbook for Leaders on the Front Line By Stella Louise Cowan Do you like many managers avoid coaching your employees? Whether it s because you don t have time or you feel uncomfortable, this quick-focus book is for you. It will help you overcome the obstacles to coaching and start maximizing one of the most valuable tools of leadership. The author introduces a new coaching model that will make you far more effective when addressing the performance improvement needs of your employees, helping them apply what they ve learned back on the job and inspiring them to implement career plans. In seven easy-to-follow keys, she boils down the fundamental steps to becoming a Hall of Fame coaching success: · Stay observant · Use effective tools and methods · Call a one-on-one meeting · Call attention to performance behaviors · Explain improvement expectations · Support commitment to develop actions · Stay connected As an aspiring coach, you ll learn how to assess your current coaching level, recognize signs that indicate performance difficulties, create a systematic coaching process, prepare for coaching meetings, use positive feedback, thoroughly document, create physical opportunities to stay connected to employees, and much more. In addition, the book is full of useful assessments, checklists, worksheets, planners and other tools all designed to develop and improve the important skill of coaching.

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