



# **The "Outline Guide" to CONSULTING ENGINEERING: How to Start & Manage an Outstanding CONSULTING ENGINEERING PRACTICE**

*John D. Gaskell*

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The "Outline Guide" to CONSULTING ENGINEERING is a condensed and abridged summary of the detailed advice provided in the new book: The "Complete Guide" to CONSULTING ENGINEERING by John D. Gaskell, Retired Professional Engineer. In essence, readers discover "step-by-step" how to start & manage an "outstanding" Engineering Practice and exactly how to gain a reputation as an expert in their specialty. This is both a concise handbook for new engineers and a constant reference manual for seasoned professionals. The "Outline Guide" is the result of requests from many readers to narrow the focus to offer the "highlights" of the recommendations. In addition, it is anticipated that companies which provide products or services to engineers will present this "Outline Guide" to engineers as a Premium-Gift to promote new business and to thank engineers for their past support. If purchased in substantial quantities, a Special Edition named in honor of the sponsor could be printed: (Sponsor's) "Outline Guide" to CONSULTING ENGINEERING. The book is divided into "five parts": Preparation; Planning; Implementation; Managing; and Cashing Out.

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