

# The Way of the Road Warrior: Lessons in Business and Life from the Road Most Traveled

Robert L. Jolles



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The Way of the Road Warrior offers weary business travelers inspiration, advice, and practical skills for conquering the competition while conducting business on the road. This business traveler's handbook is written by Robert L. Jolles—salesman, consultant, professional speaker, and veteran "Road Warrior" who has logged more than twenty years and two million miles in the air. In *The Way of the Road Warrior*, he delves into his personal journal and wealth of experience to offer insights on the sometimes difficult balancing act between work, travel, and family.

Robert Lewis Stevenson wrote, "The most beautiful adventures are not those we go to seek." In these pages, readers will find that a chance conversation with a cab driver can be as valuable as a sit-down with a CEO. Jolles also speaks to the dangerous and addictive aspects of business travel and doesn't sugarcoat the toll it takes on those who wait at home. From beginning to end, *The Way of the Road Warrior* will teach you why business travel isn't just a way to do your job, but a warrior's path to insight, wisdom, and so very much more.



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